



## AAS-T Degree

# Business Administration - Management Emphasis

### Year One (Sample schedule)

#### Quarter One (Fall)

- BUS& 101 Introduction to Business.....5
- BUS 220 International Business.....5
- ENGL& 101 English Composition I.....5

#### Quarter Two (Winter)

- Above 100 level Math Course.....5
- BUS& 201 Business Law.....5
- BUS 205 Principles of Management.....5

#### Quarter Three (Spring)

- BUS 270 Management Information Systems.....5
- CAT 140 Intro to Excel.....5
- Humanities Elective.....5

### Year Two (Sample schedule)

#### Quarter Four (Fall)

- ACCT& 201 Principles of Accounting I.....5
- BUS 282 Principles of Marketing.....5
- ECON& 202 Macroeconomics.....5

#### Quarter Five (Winter)

- ACCT& 202 Principles of Accounting II.....5
- BUS 283 Human Resources Management.....5
- ECON& 201 Microeconomics.....5

#### Quarter Six (Spring)

- ACCT& 203 Principles of Accounting III.....5
- BUS 250 Operations Management.....5
- BUS 280 Managerial Finance.....5

**Total Credits Required 90**

## Specifics

### Length of Program

Courses with prerequisites, and the placement level of the student, may extend the Length of Program listed on this page.

### Which Quarter Can I begin?

The typical student schedule is based on entering the program during the fall quarter, however some programs allow students to enter in the winter or spring as well. Since not all do, please confirm with an advisor whether this program must be started during a specific quarter or not.

### Details

**Completion Award:** AAS-T Degree  
**Length of Program:** 6 Quarters  
**Program Code:** 502T

### Program Coordinator (contact with questions)

Dr. Jill Snyder, CPA (360) 417-6492  
 Office: M-212 [jsnyder@pencol.edu](mailto:jsnyder@pencol.edu)

**Apply online:** <http://pencol.edu/GetStarted>

## Notes



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# Business Administration - Management Emphasis

### Program Description

The Business Administration program is designed to allow students to pursue three different career options: Accounting, Management, and Entrepreneurship. The Washington State Workforce Training & Education Coordinating Board reports a skill gap in accounting jobs where the accounting jobs exceed worker supply. Jobs in business administration exist in a wide variety of career paths. Students develop a foundation of knowledge in accounting, management, business, entrepreneurship and application software related to business and communication.

Classroom instruction and practical experiences are combined into a course of study that provides students with broad exposure to the principles and philosophies of business and management. Students can continue their academic studies at Peninsula College in the Bachelor of Applied Management degree (BAS). Please contact the BAS advisor for additional prerequisite requirements at [BAS@pencol.edu](mailto:BAS@pencol.edu).

### Program Goals

- Prepare students for a variety of business related job opportunities.
- Prepare students for a rapidly changing business environment.
- Measure and assess student learning and implement improvements to ensure a high quality program.
- Monitor the needs of the business community and maintain the relevancy of program curriculum through advisory committee meetings and program reviews.

### Special Features

- Interactive training, skill-based assessments, and online digital learning solutions provide timely feedback to enhance learning.
- Short-term certificates of proficiency, which include courses within the program, are offered to provide students benchmarks of achievement leading to degree completion.
- Students can work closely with their advisor for individualized advising to create a personal plan for degree completion.

### Student Learning Outcomes

When this program is completed, the student will be able to:

- Prepare and analyze company financial statements.
- Prepare budgets for a company using Microsoft Excel.
- Apply qualitative and quantitative methods for critical thinking and problem solving.
- Formulate a personal code of ethical behavior as it relates to a modern business environment.
- Utilize electronic technology, including accessing information from various sources.
- Recognize and analyze how economic and global forces shape the

environment of business and decision making.

- Demonstrate competency in written and oral communication.
- Identify key legal principles that apply in business transactions and demonstrate an understanding of legal risk management.
- Identify and apply management skills and concepts that can be applied in a wide variety of situations.
- Apply basic computational skills to practical applications.
- Communicate in writing for a variety of purposes and audiences.
- Demonstrate competencies to succeed in the selected career pathway workplace.
- Demonstrate an understanding of marketing principles to promote a company.

### Program Prerequisites

College-level skills in English and math (eligibility for courses numbered 100 or higher) are required before registering for the English or math courses required in this program. Students may need to complete prerequisite coursework. Previous coursework may indicate placement level. The placement test will also help determine placement level if not known. Visit the Assessment and Placement Center webpage to learn more: [www.pencol.edu/placement-testing](http://www.pencol.edu/placement-testing)

### Career Opportunities

Graduates with business management skills have found employment opportunities in a variety of business settings. Virtually every industry employs business managers; however, the largest employers of managers are the retail, wholesale, and service industries. The greatest expansion in the job market over the next ten years is expected to occur in the small business sector including employment prospects for business managers. Opportunities for advancement are enhanced by a student's motivation and desire to succeed. The demand for persons trained in this field should remain strong over the next several years.

### Potential Positions and Earning

Potential opportunities include careers in the areas of assistant manager, buyer, department manager, management trainee, sales manager, store manager, and supervisor.

**For current employment and wage estimates, please visit and search for the relevant occupational term:**

[www.bls.gov/oes](http://www.bls.gov/oes)

### Approximate Additional Costs

Books, supplies and miscellaneous fees (per quarter).....	\$200.00 - \$500.00
Calculator (Recommended).....	\$30.00